



***Technical Change Associates
14th Annual Conference on Lean and
Six Sigma Strategies***

April 2 - 4, 2008 in San Diego, CA

**The Lean Generation – Setting a
Direction for the Future**

~ Organized, Energized, Standardized ~

Register now -- you will not want to miss this event!

www.TechnicalChange.com

Supply Chain Management and Relationships; How a Small Company Can Stay Ahead of the Pack -- Gib Kerr

Given the half-life of many Commercial Off The Shelf (COTS) products and components, supply chain management is an extraordinary challenge for any high-technology firm -- particularly for small companies that want to stay in the lead. Gib will share secrets and lessons learned from a successful business that provides cutting-edge computing and data storage systems to some of the DOD's most demanding prime contractors. He'll discuss how they have used Lean principles to:

- Achieve on-time delivery
- Enable unique warranty arrangements
- Improve speed of product delivery
- Help sustain support for products long after they reach the advertised "end of life"

All of this requires appropriate performance measures and strong relationships -- the lifeblood of small business. Gib will share the pitfalls they've encountered to help ensure that your company learns from someone *else's* experience and mistakes.

High-Involvement Training -- Gary Conner

For many companies, external trainers fall short, yet who wants an entire staff dedicated to training? This session will demonstrate a simple approach that capitalizes on the expertise within your organization by:

- Documenting the competencies of each process, quickly and easily, as powerful training tools
- Exploring ways to assign, encourage, and reward in-house trainers
- Looking at companies that have seen the benefits of sharing vs. hiding knowledge among employees

Your main take-away will be a step-by-step roadmap to develop repeatable, reliable, and cost-effective in-house training.

Accounting Systems for Lean Environments -- Al Natella

Transitioning from a standard cost system to a Lean-friendly Activity-Based Costing (ABC) approach can be challenging but rewarding as it reveals the true costs of products and services. The change is strongly recommended, however; traditional systems can distort costs and misguide management in decision making. Although ABC emerged in the mid '90s, it was largely misunderstood, sometimes misapplied. But Beckman Coulter:

- Sensed costing was distorted
- Seized the opportunity for more relevant, operations-oriented cost data

The journey to implement ABC and resulting impact will be discussed clearly and presented simply, with examples.



Organized



Energized



Standardized

Six Sigma Simplified -- Jeff Hofstetter

This session will clarify tools for each of Six Sigma's 5 stages:

- Define
- Measure
- Analyze
- Improve
- Control

The Lean Six Sigma improvement methodology is a great way to solve problems -- on the shop floor or in the office.

Road to Success -- Kyle Stavig

Experiences along the journey to Lean success are valuable lessons. This topic covers:

- Creating the roadmap
- Putting the right people in the right seats
- Driving with the Steering Team
- Making the most of achievements while avoiding mistakes

Setting a Direction -- Darrel Keesling

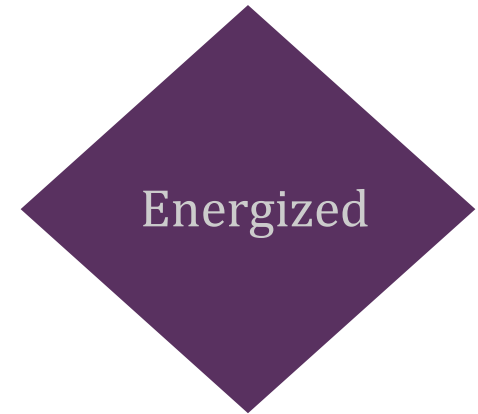
Most manufacturing companies today embrace Lean implementation in production flow and have a comfort level with Kaizen events; many even show improved financial and operational results. However, several of these initiatives focus only on reducing direct labor. This session will address the overarching use of Lean tools from order entry to order delivery -- for example, in:

- The administrative process
- Indirect labor efficiency improvements
- Continued emphasis on quality throughout the journey

The Continuous Improvement Journey at Goodrich Aerospace (1994 -- 2008) -- Martin Lodge

By tracking this company's experience, you'll learn about:

- Continuous improvement basics, initial steps, and supportive philosophies
- Policy deployment, compliance, and quality
- Metrics
- Lean product development
- Observations along on the way





Ed has been General Manager of LMI Vista since 1996. During his tenure — with Lean manufacturing as the cornerstone — the company has experienced milestone achievements. Successes include expanding revenue (from \$5.5 million to \$23 million), increasing orders, retaining key employees, and reducing waste. Ed's background includes General Manager of R & D Manufacturing and Director of Marketing and Sales for LMI. He attended Mira Costa as well as San Diego State and served in the Marine Corps, receiving numerous medals and awards.

Our host company for this year's conference is LMI Vista.

We will hold a special guided tour of their facility in Vista, CA on Wednesday, April 2, 2008, with a presentation by their General Manager, Ed Campbell. Come learn about the amazing Lean journey and transformation that took LMI Vista from a "rock bottom" plant in 2005 to a leader within LMI by 2007. As a result, LMI Vista is a pioneer in many areas, and other LMI plants are leveraging Vista's successes. This facility provides 85,000 square feet and employs nearly 100 people. Their processes include: stretch forming of skins/doublers, extrusions and leading edges, dual forming, draw forming, hydro forming, 5-axis routing and trimming, 2-axis water jet, subassemblies, welding, brake and roll forming, and thermal processing. The Vista plant produces wing and fuselage skins, the largest components manufactured by LMI Aerospace.

Conference Schedule

Wednesday, April 2, 2008

8:00 - 9:00 am	Introductions and Welcome
	Conference Agenda and Objectives
9:00 - 10:30 am	Darrel Keesling - Setting a Direction
10:30 - 10:45 am	Break
10:45 am - 12:00 pm	Ed Campbell - The Lean Journey at LMI Vista
12:00 - 1:00 pm	Lunch
1:30 - 4:00 pm	Tour of LMI Vista. (Transportation Provided)
4:30 - 5:30 pm	Review and Discussion
6:00 pm	Dinner provided by TCA

Thursday, April 3, 2008

7:30 - 8:00 am	Review/Q & A
8:00 - 9:45 am	Gib Kerr - Supply Chain Management
9:45 - 10:00 am	Break
10:00 am - 12:00 pm	Martin Lodge & Rick Smith - Continuous Improvement Journey at Goodrich Aerospace
12:00 - 1:00 pm	Lunch
1:00 - 2:45 pm	Jeff Hofstetter - Six Sigma Simplified
2:45 - 3:00 pm	Break
3:00 - 4:30 pm	Gary Conner - High Involvement Training
4:30 - 5:00 pm	Review and Discussion

Friday, April 4, 2008

8:00 - 8:30 am	Review/Q & A
8:30 - 10:00 am	Kyle Stavig - Road to Success
10:00 - 10:15 am	Break
10:15 - 11:30 am	Al Natella - Accounting Systems for Lean Environments
11:30 am - 1:00 pm	Keynote Speaker - Andrea Edwards
1:00 - 1:30 pm	Wrap - up

Our speakers are inspiring, energizing, and knowledgeable...be prepared for a new perspective, a fresh approach, and valuable insight.

Keynote Speaker: Andrea Edwards -- As Senior Consultant and Director of Client Results for FranklinCovey's Western Region, Andrea, is passionate about helping clients achieve their goals. Audiences enjoy her real world wisdom, patience, and insight as well as her enthusiasm and energy. Before joining FranklinCovey in 1996, Andrea was a Regional Sales Director and Manager. She earned a BA in linguistics from Rutgers, with a double major in Spanish and French, a double minor in Russian and English. Andrea has twice been president of the National Association of Women Business Owners.



Darrel Keesling -- Darrel joined LMI Aerospace in January 2007 as Chief Operating Officer, responsible for LMI's North American sites as well as the leadership of the quality, materiel, and HR disciplines at the corporate level. He worked at GKN Aerospace as VP and General Manager of the Metal Structures business unit and began his career with McDonnell Douglas as a design engineer. In addition to 20 years of Aerospace experience, Darrel has a BS in civil engineering from the University of Missouri, as well as a Master's in engineering management from Washington University in St. Louis.



Gib Kerr -- Currently the COO for Germane Systems in Chantilly, VA, Gib has over 25 years in developing, and supporting highly complex systems and their components. He is a trained facilitator, working with an extraordinary array of diverse organizations, and an accomplished public speaker. Gib holds MS degrees in both national resource strategy and engineering acoustics as well as a BS in mechanical engineering and a variety of government certifications. He is also a highly decorated, retired Navy Captain.



Martin Lodge -- Martin is Director of Continuous Improvement Programs at Goodrich Aerostructures (previously Rohr Industries), where he's spent 10 years at the Riverside facility, the last 11 in Chula Vista. Martin has held leadership positions in industrial engineering, finance, operations, program (Value Stream) management, and continuous improvement. He has a BS in industrial engineering from the UK.



Jeff Hofstetter -- As a Senior Consultant with TCA, Jeff is a results-driven, decisive manager with a record of initiating time and cost-saving improvements while leading diverse teams to sustainable performance gains. He has over 10 years in implementing successful Lean manufacturing and Six Sigma programs, with proficiency in Kaizen Events. Jeff is a skilled mentor and coach with a positive approach to resource management, leadership development, and training. He is a Black Belt in Six Sigma and has a BS in business management.



Gary Conner -- Gary is the President of Lean Enterprise Training, with over 25 years in manufacturing and 15 years of Lean experience. The author of 5 books, he's been a project manager on over 300 Kaizen events, implemented ISO 9000 certification at 12 companies, is a community college instructor, and has done extensive work in precision sheet metal, Value Stream Mapping, set-up reduction, 5-S, facilities layout planning, and leadership training. Gary is the 2002 Shingo Prize Recipient, and was 2004 Manufacturer of the Year (SME Portland chapter 63) for contributions to knowledge and technology advancements within the manufacturing community.



Kyle Stavig -- Kyle Stavig is the CEO of Myers Container Management Services. Upon graduating from Oregon State University, Kyle Stavig joined Myers Container as a Plant Manager. He has held the positions of Sales Representative, Marketing Manager, VP Sales and Marketing, and President at various locations throughout the company. Kyle and his brothers acquired 100% ownership of Myers Container/CMS in October, 2007.



Al Natella -- As Director of World-wide Manufacturing Finance (Emeritus) for Beckman Coulter, Al is an operations oriented professional. In addition to his CPA and MBA designations, Al is Adjunct Professor for the Nova Southeastern University Graduate program. With 30 years in corporate finance for public and private corporations, he has implemented numerous Activity Based Costing Systems.





Registration and Information

Choose from 4 easy ways:

- Website: Complete the online form at www.TechnicalChange.com
- Telephone: Call Amy Strebel at (801) 621-8980
- Fax: Fill in the form below and fax to (801) 334-0877
- Email: Send to Amy Strebel at ASTrebel@TechnicalChange.com

Date and Times

April 2, 3, and 4, 2008

Wednesday, 8:00 a.m. - 5:30 p.m.

Dinner, 6:00 - 8:00 p.m.

Thursday, 7:30 a.m. - 5:00 p.m.

Friday, 8:00 a.m. - 1:30 p.m.



Location and Accommodations

Hilton Garden Inn on Carlsbad Beach
 6450 Carlsbad Blvd
 Carlsbad, CA 92011
 Phone: (760) 476-0800
 Fax: (760) 476-0801

Located across the street from the beautiful Pacific Ocean! Convenient to downtown San Diego and all area attractions including Legoland, San Diego Zoo and Wild Animal Park, Carlsbad Flower Fields, Carlsbad Beach, and Sea World.

Fees

Total registration fee for this event is \$1200 per person, which includes conference materials, breakfasts and lunches, break refreshments, and dinner on Wednesday. The fee decreases to \$1000 each for 3 attendees from the same company. Early registrants (before February 11, 2008) receive a free gift.

Technical Change Associates, Inc.
 606 Washington Blvd, Suite 100
 Ogden, UT 84404

Phone (801) 621-8980 Fax (801) 334-0877

For more information, to make your reservations, or if you have questions, please email: ASTrebel@TechnicalChange.com.

Name _____

Company _____

Address _____

City _____ State/Province _____

Zip/Postal Code _____ Country _____

Phone _____ Fax _____

Email _____

Registration Form
 2008 TCA Conference